

## Vacancy

## <u>Technical Sales Manager</u> (Merseyside, North Wales & West Lancs)

Polypipe Terrain have an opportunity for an enthusiastic and experienced individual to join their Contractor and Distributor sales team, covering the Merseyside, North Wales & West Lancs region. The role reports directly to the Regional Sales Director and will involve the selling of our entire range products into the commercial market, including above ground drainage, water supply systems, and fabricated drainage systems.

The key accountabilities and responsibilities for the role includes, but is not limited to, project tracking, liaising with clients, representing and supporting our business at events, identifying growth opportunities, effective diary planning, dealing with enquiries, and reporting via our CRM system.

It is essential that the successful applicant has:

- A good knowledge of the M&E marketplace
- A proven track record of working on large scale commercial projects together with a capability to handle technical dialogue at all levels
- Experience of presenting to groups
- Specific product knowledge is not required for this role as training will be provided

A competitive salary, bonus structure, and company car will apply. Your main place of work will be your home address and a smartphone and laptop will be provided to you. Other benefits include: 25 days' holiday plus 8 paid bank holidays, contributory pension scheme with life assurance, Health Cash Plan, childcare vouchers and Cycle2Work, corporate discounts and many more.

To apply for this opportunity, please send your application by email, with a current CV and stating your salary expectations, to Jonathan Dobek – Regional Sales Director (North) at Polypipe Terrain on <a href="mailto:jonathan.dobek@polypipe.com">jonathan.dobek@polypipe.com</a>

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